

Head of Sales (m/f/d)

Part- or full-time (20 – 40 hours), Aachen

We are looking for a part-time or full-time Head of Sales to join our young, dynamic team.

ABOUT US

MANSIO has set itself the task of leading logistics into the future thus making freight transport faster, more efficient, safer, and more ecological thus creating more attractive working conditions. On that we are working on in our growing team of logisticians, computer scientists, engineers, and businesspeople, which we would like to strengthen with you.

WHAT THERE IS TO DO:

- Sales is your thing: you organize, coordinate and win clients
- You build up the sales team that you manage
- Coordinating and optimizing sales processes with sales team and management
- Active customer acquisition and conversion of leads into contract customers

WHAT WE ARE LOOKING FOR:

- A completed apprenticeship and/or degree in business administration or a commercial field
- You have at least 3-5 years of experience in sales, employee management and a reliable network in the logistics industry
- Ideally, you have gained expertise in IT and logistics
- You have a very good understanding of business administration and affinity for communication
- You have a good command of written and spoken German and English

WHAT YOU CAN LOOK FORWARD TO

- The chance to change the industry with your own ideas and solutions
- Complete IT equipment
- Further training opportunities according to your wishes and needs
- A young, motivated team, which consists not only of work colleagues but also of friends
- Regular team-building events

THAT SOUNDS GOOD?

Then join us, we would love to have you and your ideas become a part of our success. Just send us your CV od LinkedIn profile and a short cover letter to jobs@mansio-logistics.com so that we can get to know you.

We look forward to meeting you!