

## Key Account Manager (m/f/d)

Part- or full-time (20 – 40 hours), Aachen

We are looking for a part-time or full-time Key Account Manager to join our young, dynamic team.

### ABOUT US

MANSIO has set itself the task of leading logistics into the future thus making freight transport faster, more efficient, safer, and more ecological thus creating more attractive working conditions. On that we are working on in our growing team of logisticians, computer scientists, engineers, and businesspeople, which we would like to strengthen with you.

### WHAT THERE IS TO DO:

- You build and maintain relationships of trust with our key accounts
- You work on proposing solutions for key customers that meet our common goals
- You ensure punctual delivery of services to the client
- You coordinate communication between internal and external stakeholders
- Regularly prepare progress reports and forecasts for internal and external stakeholders

### WHAT WE ARE LOOKING FOR:

- A completed apprenticeship and/or degree in business administration or sales
- Ideally, you already have 1-2 years of experience in the field
- You are communicative and find it easy to build and maintain relationships
- Problem-solving and negotiation skills are your strengths
- You have a good command of written and spoken German and English

### WHAT YOU CAN LOOK FORWARD TO

- The chance to change the industry with your own ideas and solutions
- Complete IT equipment
- Further training opportunities according to your wishes and needs
- A young, motivated team, which consists not only of work colleagues but also of friends
- Regular team-building events

### THAT SOUNDS GOOD?

Then join us, we would love to have you and your ideas become a part of our success. Just send us your CV od LinkedIn profile and a short cover letter to [jobs@mansio-logistics.com](mailto:jobs@mansio-logistics.com) so that we can get to know you.

We look forward to meeting you!